

MATRADE

The Malaysia International Trade Link

Established on March 1, 1993, MATRADE functions as a focal point for Malaysian exporters and foreign importers who are sourcing trade-related information. MATRADE provides timely information and relevant advice as part of its efforts to facilitate smoother and more efficient international trade flows.

MATRADE's primary functions include:

- Promotion and development of the export of Malaysian manufactured and semi-manufactured products and services.
- Organisation of training programmes to improve international marketing skills of Malaysian exporters.
- Provision of market information and effective marketing strategies.

For further enquiries, please contact:

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Jalan Raja Laut

50350 Kuala Lumpur

Malaysia

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APB984754
NASKAH PEMELIHARAAN
PERPUSTAKAAN NEGARA MALAYSIA

29 OCT 2000



CONTENTS

Message from the Secretary General of ASEAN Promotion Centre on Trade, Investment and Tourism	2-3
Message from the Chief Executive of MATRADE	4-5
Malaysia's Gift Exporters	
Bronze Creations (M) Sdn Bhd.....	6
Elite Visage Sdn Bhd.....	7
Hammerhead Nakita (M) Sdn Bhd.....	8
House Goods Industrial Sdn Bhd.....	9
Jaya Pot Trading (M) Sdn Bhd.....	10
Johorcraft Sdn Bhd.....	11
JS Pewter Sdn Bhd.....	12
LangkawiiCrystaal Sdn Bhd.....	13
Lovely Lace (M) Sdn Bhd.....	14
Mariwasa Kraftangan Sdn Bhd.....	15
Modern Delights Sdn Bhd.....	16
Noor Arfa Batek Sdn Bhd.....	17
Penang Pewter & Metal Arts Sdn Bhd.....	18
Pewter Art Manufacturers Sdn Bhd.....	19
Racine Corporation Sdn Bhd.....	20
Royal Selangor International Sdn Bhd.....	21
Selberan Jewellery Sdn Bhd.....	22
Tenmoku Pottery (M) Sdn Bhd.....	23
Unilon Packaging Sdn Bhd.....	24
ZEQ Holding Sdn Bhd.....	25
Zhulian Goldcraft Sdn Bhd.....	26
Gifts Companies Registered with MATRADE	27-29
MATRADE International Network	30-32





ご挨拶

国際機関 アセアンセンター

事務総長 恩田 宗

国際機関 アセアンセンター（東南アジア諸国連合貿易投資観光促進センター）は、日本とアセアン原加盟国（インドネシア、マレーシア、フィリピン、シンガポール、タイ）との協定により、1981年に設立された国際機関です。1990年と1998年にはそれぞれブルネイとベトナムが加盟しました。

アセアンセンターはアセアン諸国からの日本への輸出を促進するため様々な活動を行って参りました。当センターの銀座常設展示場での展示会、日本での国際見本市への参加、アセアン諸国への買付ミッション及び商品発掘専門家の派遣などもその活動のひとつです。

この度、1999年9月1日より3日まで開催されます東京国際ギフトショー、及び9月8日より12日まで開催されます福岡国際見本市への参加に当たり、アセアンセンターとマレーシアの貿易輸出促進機関 **Malaysia External Trade Development Corporation (MATRADE)** ではマレーシアの意欲的な製造業者及び輸出業者のダイレクトリーを発行する運びとなりました。

本ダイレクトリーが、日本とアセアン諸国の貿易を促進するための貴重な情報を提供できれば誠に幸いです。

1999年9月



ASEAN CENTRE



Message

MR. TAKASHI ONDA

Secretary General

ASEAN Promotion Centre on Trade, Investment and Tourism

The ASEAN Promotion Centre on Trade, Investment and Tourism (the ASEAN Centre) is an international organization established in 1981 under an agreement between Japan and member countries of ASEAN, then consisting of the Republic of Indonesia, Malaysia, the Republic of the Philippines, the Republic of Singapore and the Kingdom of Thailand. In 1990 and 1998, Brunei Darussalam and the Socialist Republic of Vietnam became the seventh and the eighth member of the ASEAN Centre respectively.

The ASEAN Centre has been exerting its effort to promote export of ASEAN products to Japan through various activities such as exhibitions at ASEAN Centre Permanent Exhibition Hall (PEH) in Ginza, Tokyo, participation in international exhibitions in Japan and dispatching Buying Missions and Japanese commodity experts from Japan to ASEAN countries.

On the occasion of the participation in the Tokyo International Gift Show on September 1st - 3rd and the Fukuoka International Trade Fair on September 8th - 12th in 1999, it is a great pleasure for the ASEAN Centre and the Malaysia External Trade Development Corporation (MATRADE) to introduce the directory of export companies of Malaysian Gifts to Japanese buyers.

We sincerely hope that this directory will offer valuable business information in order to increase the trade between Japan and ASEAN countries.

September 1999



ASEAN CENTRE



Message

*M*alaysia-made gift items, like so many of the country's other products, are steadily increasing their presence on the international stage. Competitive as the industry is, Malaysian gift products have in recent years made substantial inroads into the markets of a good number of countries. In no small measure, this is due to improved quality and innovative design and packaging, together with the multitude of choices to suit all tastes and preferences.

In 1998, Malaysia exported RM6.99 billion worth of gift products, up 28.3 per cent from RM5.45 billion the year before. This was despite a very difficult operating environment given the Asian economic downturn. Among the sought-after items were jewellery, gold and silverware, watches and clocks, office and stationery items, household articles and children's toys. With the Malaysia economy and also the rest of Asia, showing firm signs of returning to the growth path, prospects for the industry are certainly bright.

This directory is to serve both local manufacturers and foreign buyers who are seeking business opportunities in the Malaysian giftware industry. On behalf of MATRADE, I would like to express my sincere appreciation to ASEAN Centre, Japan, for its assistance in publishing this directory.

MOHAMMED AB. HALIM AB. RAHMAN

*Chief Executive
Malaysia External Trade Development Corporation
(MATRADE)*

September 1999





メッセージ

マレーシア製のギフト用品は、国内の他の製品と同様に、国際舞台において着実に身近な存在になっております。業界は競合していますが、マレーシアの贈答品は、近年多数の諸国の市場に大きく進出しております。概ね、これは趣味と好みに合わせた多数の選択肢があることに加えて、品質の改善、及びデザインと包装の刷新の結果によるものです。

1998年に、マレーシアは69.9億リンギ相当のギフト用品を輸出しました。アジア経済が悪化する中で、極めて困難な輸出環境にありましたが、これは前年の54.5億リンギよりも28.3%増加しております。需要の多いギフト用品は、宝石類、金銀製品、時計類、事務用品・文具類、家庭用品と子供玩具です。マレーシア経済をはじめ、アジア諸国は景気回復の兆しが見えており、業界の見通しが明るいことは確かです。

本ダイレクトリーは、マレーシアのギフト用品産業において商取引の機会を探されている国内製造業者及び外国バイヤーの一助となるものです。MATRADEを代表して、私は日本のアセアンセンターの本ダイレクトリー刊行への御支援について心より感謝申し上げます。

マレーシア貿易開発公社 (MATRADE)

総裁 モハメッド・アブドゥル・ハリム・アブドゥル・ラーマン

1999年9月



BRONZE CREATIONS (M) SDN BHD

Lot 17519A,
Taman Selayang Baru Industrial Estate
Batu 8 1/2 Jalan Ipoh
68100 Batu Caves
Selangor
Malaysia
Tel: 603-618 7655/ 618 6724
Fax: 603-616 5355
E-mail: bronze@po.jaring.my
Contact: Mr. Low Eng Kiat



- *Established*
1997
- *Number of Employees*
20
- *Factory Size*
40,000 sq ft
- *Capital*
RM1 Million
- *Type of Business*
Manufacturer and Trading
Company
- *Annual Sales*
-
- *Share of Domestic and
Overseas Market*
40 : 60
- *Product Line*
Bronze Figurines and
Souvenir Items
- *Export Experience*
Africa and USA
- *Minimum Order*
10 to 1,000
- *Agent in Japan*
No

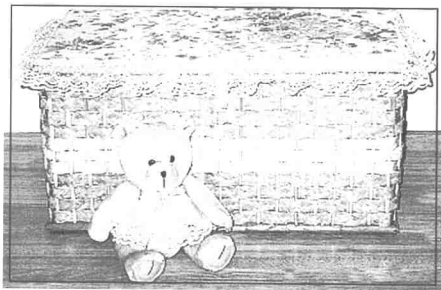


ELITE VISAGE SDN BHD

9, Jalan 30D/146
Desa Tasik
Sg. Besi
57000 Kuala Lumpur
Tel: 603-959 6499
Fax: 603-959 6498
E-mail: elitevsg@ppp.nasionet.net
Contact: Mr. David Ng



- *Established*
1994
- *Number of Employees*
45
- *Factory Size*
3,000 sq ft
- *Capital*
RM30,000
- *Type of Business*
Manufacturer and Trading
Company
- *Annual Sales*
RM3 Million
- *Share of Domestic and
Overseas Market*
60 : 40
- *Type of Products*
Hand-Crafted Gifts, Teddy, Home Decor,
Potpourri and Cottage Items.
- *Type of Products*
Hong Kong, Taiwan, UAE, Japan
and Europe
- *Minimum Order*
US\$3,000
- *Agent in Japan*
No

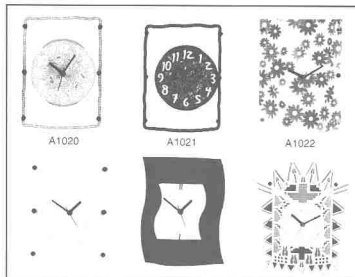


HAMMERHEAD NAKITA (M) SDN BHD

6, Jalan PJS 11/3
Bandar Sunway
46150 Petaling Jaya
Selangor
Malaysia
Tel: 603-731 1533
Fax: 603-731 3486
E-mail: nakita@tm.net.my
Contact: Mr. Luke Ng Boon Sai



- *Established*
1997
- *Number of Employees*
10
- *Factory Size*
1,152 sq m
- *Capital*
RM100,000
- *Type of Business*
Manufacturer
- *Annual Sales*
-
- *Share of Domestic and Overseas Market*
50 : 50
- *Product Line*
Decorative Clock and Premium Items
- *Export Experience*
Japan, Spain, Philippines and USA
- *Minimum Order*
500 pcs / Design
- *Agent in Japan*
Nakita Japan Co Ltd
1F, Koyama Building
562-1 Narahara-cho
Hachioji-City
Tokyo, Japan
Tel: 042-625 1864
Fax: 042-625 1864



HOUSE GOODS INDUSTRIAL SDN BHD

Lot 56-B, Air Keroh Industrial Estate
75450 Malacca
Malaysia
Tel: 606-232 2588
Fax: 606-232 2586
E-mail: househg@pd.jaring.my
Contact: Ms. Masa Lin / Ms. Gan



- *Established*
1965
- *Number of Employees*
70
- *Factory Size*
1.3 acres
- *Capital*
US\$1.2 Million
- *Type of Business*
Manufacturer and Exporter
- *Annual Sales*
US\$2.5 Million
- *Share of Domestic and Overseas Market*
100% Overseas
- *Product Line*
Kitchenwares
- *Export Experience*
Europe, UAE, Africa, India, Cyprus,
North America and South America
- *Minimum Order*
US\$10,000
- *Agent in Japan*
No

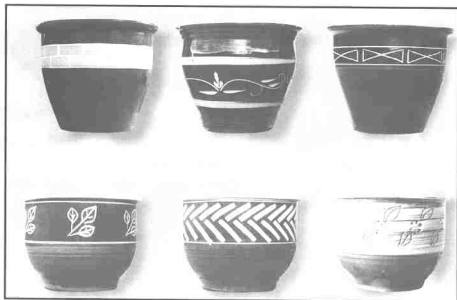


JAYA POT TRADING (M) SDN BHD

25-C, Batu-10
Telok Panglima Garang
42500 Kuala Langat
Selangor
Malaysia
Tel: 603-352 6470/ 362 2996
Fax: 603-352 8769/ 352 2634
E-mail: jayapot@tm.net.my
Contact: Mr. Peter Cham



- *Established*
1997
- *Number of Employees*
15
- *Factory Size*
2.5 acres
- *Capital*
RM1500,000
- *Type of Business*
Manufacturer
- *Annual Sales*
RM1500,000
- *Share of Domestic and Overseas Market*
80 : 20
- *Type of Products*
Pottery, Vases, Fertilizer Soils, Ceramic and Earthenware
- *Export Experience*
2 Years - Poland, Finland, UAE
- *Minimum Order*
One 20 ft Container
- *Agent in Japan*
No

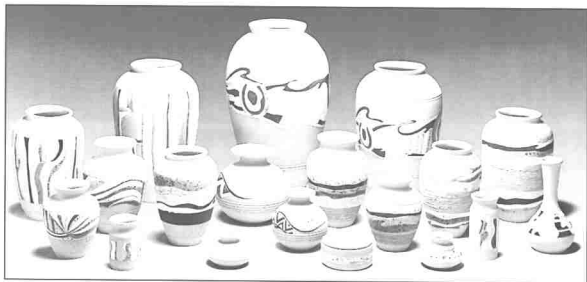


JOHORCRAFT SDN BHD

Plo 31, Kawasan Perindustrian
Simpang Renggam
86200 Kluang
Johore
Malaysia
Tel: 607-755 1614/1613
Fax: 607-755 1611
Contact: Mr. Bukhari Hj Abd. Rahman



- *Established*
1989
- *Number of Employees*
75
- *Factory Size*
35,000 sq ft
- *Capital*
RM4.5 Million
- *Type of Business*
Manufacturer
- *Annual Sales*
RM3 Million
- *Share of Domestic and Overseas Market*
75 : 25
- *Product Line*
Ceramic Decorative Vase, Mug
- *Export Experience*
Japan, Saudi Arabia, Hong Kong and South Korea
- *Minimum Order*
-
- *Agent in Japan*
No

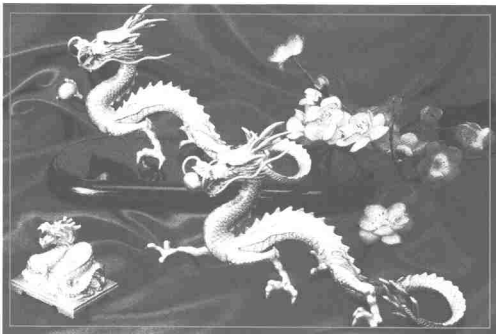


JS PEWTER SDN BHD

2, Jalan SS15/4
Subang Jaya
47500 Petaling Jaya
Selangor
Malaysia
Tel: 603-731 4853
Fax: 603-734 2285
E-mail: jspew@pd.jaring.my
Contact: Mr. C. Y. Tay

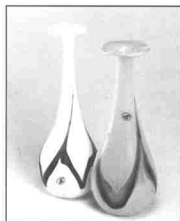


- *Established*
1992
- *Number of Employees*
45
- *Factory Size*
6,000 sq ft
- *Capital*
RM200,000
- *Type of Business*
Manufacturer
- *Annual Sales*
RM1.5 Million
- *Share of Domestic and Overseas Market*
75 : 25
- *Product Line*
Pewter Miniatures
- *Export Experience*
Taiwan, Singapore and Hong Kong
- *Minimum Order*
Negotiable
- *Agent in Japan*
No

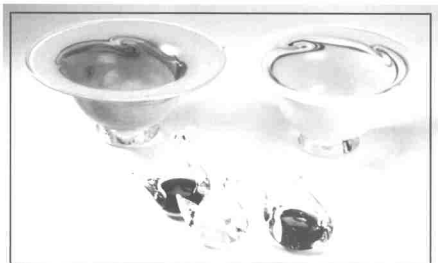


LANGKAWIICRYSTAAL SDN BHD

44A, Jalan SBC 5
Taman Sri Batu Caves
68100 Batu Caves
Selangor
Malaysia
Tel: 603-685 5250
Fax: 603-685 5237
Contact: Mr. Abdoul Rahman Abdullah



- *Established*
1996
- *Number of Employees*
95
- *Factory Size*
1 ha
- *Capital*
RM15 Million
- *Type of Business*
Manufacturer
- *Annual Sales*
RM4 Million
- *Share of Domestic and Overseas Market*
60 : 40
- *Product Line*
Crystal Products
- *Export Experience*
UK, USA, Canada, Middle East
and South East Asia
- *Minimum Order*
US\$10,000
- *Agent in Japan*
Yes



LOVELY LACE (M) SDN BHD

730B, Kampung Baru Cina
48000 Rawang
Selangor
Malaysia
Tel: 603-691 3078
Fax: 603-691 6349
E-mail: lovelylace@usa.net
Contact: Mr. Terance HS Tan



- *Established*
1997
- *Number of Employees*
69 (in Malaysia) 720 (in China)
- *Factory Size*
7,000 sq ft
- *Capital*
RM500,000
- *Type of Business*
Manufacturer and Trading
Company
- *Annual Sales*
RM4 Million
- *Share of Domestic and
Overseas Market*
60 : 40
- *Product Line*
Country and Cottage Gifts, Scented
Teddy Bears
- *Export Experience*
Singapore, Hong Kong, Australia,
UAE and Japan
- *Minimum Order*
US\$5,000
- *Agent in Japan*
Under Negotiation

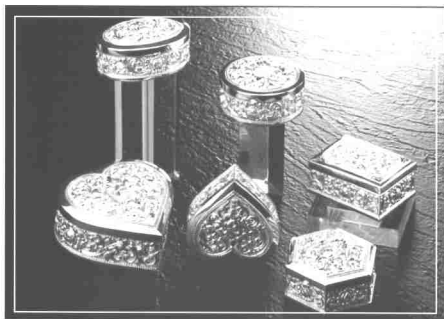


MARIWASA KRAFTANGAN SDN BHD

Lot 255, Kawasan Perusahaan
Kuala Kangsar
33000 Kuala Kangsar
Perak
Malaysia
Tel: 605-776 5888
Fax: 605-776 0213
E-mail: aminuddin.arg@boustead.com.my
Contact: Mr. Aminuddin Hj. Mohd Kushairi



- *Established*
1975
- *Number of Employees*
140
- *Factory Size*
53,578 sq ft
- *Capital*
RM2.8 Million
- *Type of Business*
Manufacturer
- *Annual Sales*
RM7 Million
- *Share of Domestic and Overseas Market*
95 : 5
- *Product Line*
Award Medals, Silverware and Pewterware Items
- *Export Experience*
Maldives and Oman
- *Minimum Order*
500 pcs
- *Agent in Japan*
No



MODERN DELIGHTS SDN BHD

7, Jalan 1/76
Desa Pandan
55100 Kuala Lumpur
Malaysia
Tel: 603-982 2746
Fax: 603-982 4192
E-mail: fscb@po.jaring.my
Contact: Ms. Tan Weni

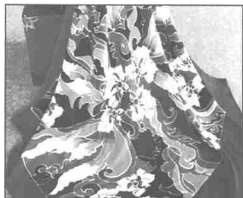


- *Established* 1993
- *Number of Employees* 53
- *Factory Size* 5,000 sq ft
- *Capital* RM100,000
- *Type of Business* Manufacturer
- *Annual Sales* RM1.2 Million
- *Share of Domestic and Overseas Market* 60 : 40
- *Product Line* 3-D Pewter and Metallic Gift and Souvenir Products
- *Export Experience* USA, Singapore and Australia
- *Minimum Order* 200 pcs
- *Agent in Japan* Yes



NOOR ARFA BATEK SDN BHD

Lot 1048K, Kawasan Perindustrian Cendering
21080 Kuala Terengganu
Terengganu
Malaysia
Tel: 609-617 5700
Fax: 609-617 5701
E-mail: Batik@noor-arfa.com.my
Contact: Mr. Wan Mohd Ariffin Wan long



- *Established*
1982
- *Number of Employees*
150
- *Factory Size*
2.5 acres
- *Capital*
RM250,000
- *Type of Business*
Manufacturer, Retailer,
Wholesaler and Exporter
- *Annual Sales*
RM6 Million
- *Share of Domestic and
Overseas Market*
90 : 10
- *Product Line*
Batik Scarves, Ties and Other
Batik Products
- *Export Experience*
USA, Singapore, Cyprus, Mauritius,
Middle East, South Africa and Europe
- *Minimum Order*
500 pcs
- *Agent in Japan*
No



PENANG PEWTER & METAL ARTS SDN BHD

6316, Mak Mandin Ind. Estate
13400 Butterworth
Penang
Malaysia
Tel: 604-331 2775
Fax: 604-332 1904
E-mail: pgpewter@po.jaring.my
Contact: Ms. Kuan Mun Jen



- *Established*
1971
- *Number of Employees*
90
- *Factory Size*
3,805 m
- *Capital*
RM1 Million
- *Type of Business*
Manufacturer
- *Annual Sales*
RM4 Million
- *Share of Domestic and Overseas Market*
30 : 70
- *Product Line*
Pewter Gift Items
- *Export Experience*
Australia, Singapore, Taiwan
and Hong Kong
- *Minimum Order*
US\$5,000
- *Agent in Japan*
No



PEWTER ART MANUFACTURERS SDN BHD

Lot 528, Kampung Juru
14000 Bukit Mertajam
Penang
Malaysia
Tel: 604-507 5290/ 9226
Fax: 604-507 9220
E-mail: pewart@pd.jaring.my
Contact: Mr. Ng Boon theng/ Ms. Ong Ai Mi



- *Established*
1990
- *Number of Employees*
105
- *Factory Size*
65.475 sq ft
- *Capital*
RM800,000
- *Type of Business*
Manufacturer
- *Annual Sales*
RM14 Million
- *Share of Domestic and Overseas Market*
70 : 30
- *Product Line*
Pewterware (Sport, Souvenirs, Corporate Gift, Wood Products and Combinations of Pewter and Wood (D* Passage Collection)
- *Export Experience*
USA, Taiwan, Hong Kong, Singapore and Indonesia
- *Minimum Order*
-
- *Agent in Japan*
No



RACINE CORPORATION SDN BHD

1, Jalan 2/5, Taman Serdang Raya
43300 Seri Kembangan
Selangor Darul Eshan
Malaysia
Tel: 603-948 5741/ 5871
Fax: 603-948 5895
E-mail: racine@tm.net.my
Contact: Mr. Ashley Joseph John



- *Established*
1987
- *Number of Employees*
35
- *Factory Size*
6,800 sq ft
- *Capital*
RM30,000
- *Type of Business*
Manufacturer
- *Annual Sales*
RM1.2 Million
- *Share of Domestic and Overseas Market*
100% Domestic
- *Product Line*
Creative & Decorative Glass
(Glass Etching/ Sand Blasting)
- *Export Experience*
Singapore, Fiji, Mauritius, Hong Kong
and Middle East
- *Minimum Order*
1 x 20' Container
- *Agent in Japan*
No



ROYAL SELANGOR INTERNATIONAL SDN BHD

4, Jalan Usahawan Enam
Setapak Jaya
53200 Kuala Lumpur
Malaysia
Tel: 603-422 1000 Fax: 603-422 3000
E-mail : imd@royalselangor.com.my
Contact: Mr. Joseph Tan

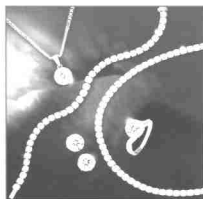


- *Established*
1969
- *Number of Employees*
1,500
- *Factory Size*
12 acres
- *Capital*
RM61 Million
- *Type of Business*
Manufacturer and Exporter
- *Annual Sales*
-
- *Share of Domestic and Overseas Market*
45 : 55
- *Product Line*
Giftwares
- *Export Experience*
Japan, Australia, Canada, China, Hong Kong, Singapore, Thailand, Europe, UK, Taiwan, Indonesia, Philippines, New Zealand, USA and Middle East
- *Minimum Order*
Negotiable
- *Agent in Japan*
Royal Selangor (Japan) Inc
Shin-yurakucho Building
(1F) 1-12-1 Yurakucho
Chiyoda-ku, Tokyo 100, Japan
Tel: 81-3-32133066
Fax: 81-3-32133080



SELBERAN JEWELLERY SDN BHD

4, Jalan Usahawan Enam
Setapak Jaya
53200 Kuala Lumpur
Malaysia
Tel: 603-423 1866
Fax: 603-421 2860
E-mail: ireneyong@royalselangor.com.my
Contact: Ms. Irene K. Yong



- *Established*
1973
- *Number of Employees*
110
- *Factory Size*
4,332 sq ft
- *Capital*
US\$10 Million
- *Type of Business*
Manufacturer and Retailer
- *Annual Sales*
US\$20 Million
- *Share of Domestic and Overseas Market*
60 : 40
- *Product Line*
18K Gold Jewellery Set
With Precious Gemstones
- *Export Experience*
USA, Singapore and Hong Kong
- *Minimum Order*
US\$5,000
- *Agent in Japan*
No



TENMOKU POTTERY (M) SDN BHD

23, Jalan Industri Batu Caves 1/1
Taman Perindustrian Batu Caves
68100 Batu Caves
Selangor
Malaysia

Tel: 603-687 5898 Fax: 603-687 5893
E-mail: tenmoku@po.jaring.my
Website: www.tenmokupottery.com.my
Contact: Ms. Michelle C.H. Oon



- *Established*
1989
- *Number of Employees*
50
- *Factory Size*
10,000 sq ft
- *Capital*
RM1500,000
- *Type of Business*
Designer, Manufacturer
and Exporter
- *Annual Sales*
RM3 Million
- *Share of Domestic and Overseas Market*
40 : 60
- *Product Line*
Table Vase, Wall Vase, Tea-Sets, Ceramic
Ornaments
- *Export Experience*
Japan, Europe, Australia, New Zealand,
South Korea, Hong Kong, Singapore
and Taiwan
- *Minimum Order*
US\$4,000
- *Agent in Japan*
Yes



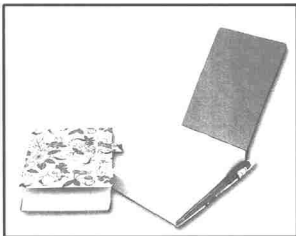
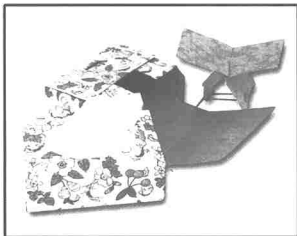
UNILON PACKAGING SDN BHD

Plot 468 & 482, MK1 Jalan Perusahaan Baru
Prai Industrial Estate
13600 Prai, Penang
Malaysia

Tel: 604-390 1501 Fax: 604-399 9540

E-mail: rachel@upph.com & unilon@upph.com

Contact: Ms. Rachel Wong Lai Cheun

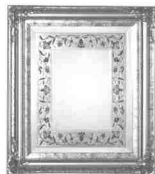
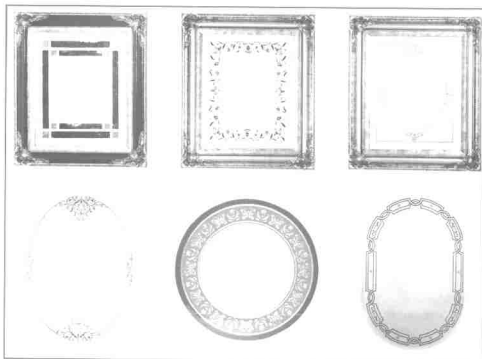


- *Established* 1974
- *Number of Employees* 161
- *Factory Size* 64,000 sq ft
- *Capital* RM2 Million
- *Type of Business* Manufacturer
- *Annual Sales* RM21.5 Million
- *Share of Domestic and Overseas Market* 33 : 67
- *Product Line* Offset Printed Paper Boxes & Various Paper Packaging Product
- *Export Experience* Singapore, Japan, USA, Europe, Thailand, Hong Kong, China, UK and Latin America
- *Minimum Order* Average 20,000 or By Container Basis
- *Agent in Japan* No



ZEQ HOLDING SDN BHD

Lot 5430, Jalan J-9
Fasa 6 Taman Melawati
53100 Kuala Lumpur
Malaysia
Tel: 603-408 6840 / 408 0810
Fax: 603-406 9084
E-mail: edizeq@tm.net.my
Contact: Mr. Mohamed Rosli b. Abdul Aziz



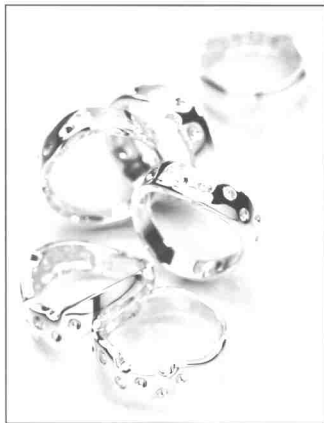
- *Established* 1988
- *Number of Employees* 16
- *Factory Size* 5,000 sq ft
- *Capital* RM100,000
- *Type of Business* Manufacturer
- *Annual Sales* RM1900,000
- *Share of Domestic and Overseas Market* 90 : 10
- *Product Line* Decorative Glass / Mirrors
- *Export Experience* Brunei, Singapore and USA
- *Minimum Order* 100 pcs
- *Agent in Japan* No

ZHULIAN GOLDCRAFT SDN BHD

Plot 41, Bayan Lepas
Industrial Estate Phase IV
11900 Penang
Malaysia
Tel: 604-641 2020
Fax: 604- 642 5989/ 642 5900
E-mail: info@zhulian.po.my
Contact: Mr. Danny, M. K. Teoh



- *Established*
1989
- *Number of Employees*
1,000
- *Factory Size*
43,560 acres
- *Capital*
RM1.25 Million
- *Type of Business*
Manufacturer and Exporter
- *Annual Sales*
RM141.1 Million
- *Share of Domestic and Overseas Market*
86 : 14
- *Product Line*
Silver Jewellery
- *Export Experience*
Japan, USA and Europe
- *Minimum Order*
US\$5,000
- *Agent in Japan*
No



GIFT COMPANIES REGISTERED WITH MATRADE

BATEK MALAYSIA BERHAD

NO. 18, JALAN CAHAYA 15
TAMAN CAHAYA
68000 AMPANG
SELANGOR

Tel : 603-623 3148
Fax : 603-623 3153
E-Mail : bmb@pojaring.my
Attn : MS. MOOREEN CHAN ABDULLAH
GENERAL MANAGER

Product Description:
GIFTS (BATIK)

BRONZE CREATIONS (MALAYSIA) SDN BHD (see page 6)

LOT 17519A
TAMAN SELAYANG BARU
INDUSTRIAL ESTATE
BATU 8 1/2
JALAN IPOH
68100 BATU CAVES
SELANGOR

Tel : 603-618 7655
Fax : 603-616 5355
E-Mail : bronze@pojaring.my
Attn : MR. E.K.TOW
ADMIN. MANAGER

Product Description:
BRONZE FIGURINES
WOOD BASE CORPORATE GIFTS

CREATIVE WOODCRAFTS SDN BHD

19, JALAN PENULIS
OFF. JLN. GLENMARIE
SECTION U 1/42
40150 SHAH ALAM
SELANGOR

Tel : 603-5193478/017-8854685
Fax : 603-5193479
E-Mail : MR. LONGJINUS BERNARD
Attn : MR. E.K.TOW
MANAGING DIRECTOR

Product Description:
GENERAL GIFTS & PREMIUM PRODUCTS

EDMARK INDUSTRIES SDN BHD

NO. 7, JLN. TPK 2/3
TMN. PERINDUSTRIAN KINRARA, SEC. 2
8 MILES JLN.
PUCHONG
58200 KUALA LUMPUR

Tel : 603-575 2233
Fax : 603-575 3366
E-Mail : edmark@pojaring.my
Attn : MR. SAM LOW
DIRECTOR

Product Description:
CERAMIC KITCHEN & TABLEWARE

ELITE VISAGE SDN BHD (see page 7)

NO. 9, JALAN 30D/146
DESA TASEK
SUNGAI BESI
57000 KUALA LUMPUR

Tel : 603-950 6490
Fax : 603-950 6498
E-Mail : elitevsc@ppp.mastinet.net
Attn : MR. DAVID NG CHIN HOH
DIRECTOR

Product Description:
HANDICRAFT GIFTS & NOVELTIES

EVER - MORE LATEX PRODUCTS SDN BHD

87, JALAN KAMPUNG HULU
75200 MELAKA

Tel : 606-553 1581
Fax : 606-553 1991
E-Mail : MS. MARLENE YEO
Attn : SALES MANAGER

Product Description:
GLOVES, BALLOONS

GIFT VISIONS SDN BHD

6316, MAK MANDIN INDUSTRIAL ESTATE
13400 BUTTERWORTH
PENANG

Tel : 604-3312775/22417
Fax : 604-3321904
E-Mail : towaf@pojaring.my
Attn : MR. NGOR ALHAN ISMAIL
MARKETING DIRECTOR

Product Description:
PEWTERWARES

HAMMERHEAD NAKITA (M) SDN BHD (see page 8)

NO. 6, JALAN PIS 11/3
BANDAR SUNWAY
46150 PETALING JAYA
SELANGOR

Tel : 603-731 1533
Fax : 603-731 3486
E-Mail : nakita@tm.net.my
Attn :

Product Description:
DECORATIVE LAMPS
DECORATIVE CLOCKS

HIMAWARI (M) SDN BHD

LOT 3-40-3-42, 3RD FLOOR
WISMA COSWAY
88, JALAN RAJA CHULAN
50200 KUALA LUMPUR

Tel : 603-748 3494
Fax : 603-242 6245
E-Mail : himawari@tm.net.my
Attn : MR. MOHAN SINGH
MANAGING DIRECTOR

Product Description:
GIFTS ITEM/HOUSEHOLD PEWTER.
PENS, T-SHIRT, CAPS

HOUSE GOODS INDUSTRIAL SDN BHD (see page 9)

LOT 56-B, AIR KEROH IND. ESTATE
75450 MELAKA
MALAYSIA

Tel : 606-232 2588
Fax : 606-232 2586
E-Mail : housegh@pojaring.my
Attn : MR. MASA LIN
DIRECTOR

Product Description:
WOODEN HOUSEHOLD-DIFFWARE ITEMS
PEWTER TABLEWARE

JS PEWTER SDN BHD (see page 12)

NO. 2, JALAN SS 15/4
SU BANGIAYA
47500 PETALING JAYA
SELANGOR

Tel : 603-731 3787/4853
Fax : 603-734 2285
E-Mail : jsnew@pojaring.my
Attn : MR. C. TAY
MANAGING DIRECTOR

Product Description:
PEWTER FIGURINES, LETTER OPENER

KUALA KANGSAR CERAMICS INDUSTRY (M) S/B

P.O. BOX 16
33000 KUALA KANGSAR
PERAK

Tel : 605-776 7220
Fax : 605-776 7577
E-Mail : MR. LOKE SU HOONG
Attn : DIRECTOR

Product Description:
TEA SETS, MUGS

GIFT COMPANIES REGISTERED WITH MATRADE

LANGKAWICRYSTAAL SDN BHD (see page 13)

44A, JALAN SBC 5, TAMAN SRI BATU CAVES
68100 BATU CAVES
SELANGOR

Tel : 603-685 5250
Fax : 603-685 5237

Product Description:
CRYSTAL PRODUCTS

LOVELY LACE (M) SDN BHD (see page 14)

730B, KAMPUNG BARU CINA
48000 RAWANG
SELANGOR

Tel : 603-691 3078
Fax : 603-691 6349
Attn : MR. TERANCE TAN
MANAGING DIRECTOR

Product Description:
COURTNEY & COTTAGE GIFTS
PEWTERWARE

MARIWASA KRAFTANGAN SDN BHD (see page 15)

LOT 255, KAWASAN PERUSAHAAN, KUALA KANGSAR
34000 KUALA KANGSAR
PERAK
MALAYSIA

Tel : 605-776 5888
Fax : 605-776 0213

Product Description:
AWARD MEDALS, SILVERWARE AND PEWTERWARE ITEMS

MİYAMA CERAMIC SDN BHD

LOT 679, BLK 226 KNDL KONG PING RD
OFF 4 1/2 MKJ PENRISSEN ROAD
KUCHING
SARAWAK

Tel : 6082-454 793
Fax : 6082-454 795
Attn : MS. DORINA LAW
SECRETARY

Product Description:
VASE, ASHTRAY, TEAPOT

MODERN DELIGHTS SDN BHD (see page 16)

7, JALAN 1/76, DESA PANDAN
55100 KUALA LUMPUR

Tel : 603-982 2746
Fax : 603-982 4192
Attn : MS. JACKIE CHIN
MARKETING MANAGER

Product Description:
PEWTER AND METALLIC GIFT ITEMS

NOOR ARA BATEK SDN BHD (see page 17)

LOT 1048, KWS, PERINDUS, CENDERING
21080 KUALA TERENGGANU
TERENGGANU

Tel : 609-617 5700
Fax : 609-617 5701
E-Mail : baark@noor-ara.com.my
URL : www.noor-ara.com
Attn : MR. WAN MOHD ARIFFIN W. LONG
EXECUTIVE CHAIRMAN

Product Description:
BATIK GARMENTS, BATIK MATERIALS, BATIK SCARVES,
PARFUM, SOUVENIR (BATEK ITEM), T-SHIRT (BATEK), TIES

ORIENTAL CERAMICS SDN BHD

609, JALAN KLANG
83000 BATU PAHAT
JOHOR

Tel : 607-434 3833
Fax : 607-431 5000
Attn : MR. TAN CHONG JEN
MARKETING MANAGER

Product Description:
CERAMIC TABLEWARE

ORIGIN CREATIVE PRODUCTS SDN BHD

87-1, JALAN MEGA MENDELENG, KOMPLEKS BANDAR
OFF JALAN KLANG LAMA
58200 KUALA LUMPUR

Tel : 603-780 1025/6
Fax : 603-780 1024
Attn : MR. AARON GAN BOON TEE
MANAGING DIRECTOR

Product Description:
GOLD PLATED ITEM, KEY CHAIN,
LEATHER PRODUCT, CLOCK

PENANG PEWTER & METAL ARTS SDN BHD (see page 18)

6316, MAK MANDIN INDUSTRIAL ESTATE
13400 BUTTERWORTH
PULAU PINANG

Tel : 604-331 2775/2417
Fax : 604-332 1904
E-Mail : pepewter@pojaring.my
Attn : MR. LOO CHEE SHONG
SALES MANAGER

Product Description:
PEWTERWARE

PERBADANAN KEMAJUAN KRAFTANGAN MALAYSIA

NO. 1, KM 20, JALAN IPOH-RAWANG
TAMAN REKREASI TEMPLEY
48000 RAWANG
SELANGOR

Tel : 603-691 5322
Fax : 603-692 6075
E-Mail : aim@krafangan.gov.my
URL : www.krafangan.gov.my
Attn : MR. IBRAHIM ISMAIL
ECONOMI OFFICER

Product Description:
CRAFT PRODUCTS, BATEK, RATTAN, CERAMIC

PROFICIENT DYNAMIC SDN BHD

UNIT NO. B 1009, LEVEL 10, BLOCK B
PUSAT DAGANGAN PHILJO DAMANSARA II
NO. 15, JLN. 16/1 I, OFF JLN. DAMANSARA
PJ, 46350 SELANGOR

Tel : 603-460 8300
Fax : 603-460 8391
E-Mail : pcdsb@pojaring.my
Attn : MR. STANLEY CHAN
MANAGING DIRECTOR

Product Description:
CERAMIC WARE, PEWTERWARE

RACINE CORPORATION SDN BHD (see page 20)

NO. 1, JALAN SR 2/5, TAMAN SERDANG RAYA
43300 SERI KEMBANGAN
SELANGOR

Tel : 603-948 5741/5871
Fax : 603-948 5898
E-Mail : racine@tm.net.my
Attn : MR. JOSASHLEY JOSEPH JOHN
MANAGER, DIRECTOR

Product Description:
ARABIC CALLIGRAPHY ON MIRROR, FANCY MIRRORS,
GLASS & MIRROR-ETCHINGS, RUBBERWOOD ANTIQUE FRAME,
MIRRORS

ROYAL SELANGOR INTERNATIONAL SDN BHD (see page 21)

NO. 4, JALAN USAHAWAN ENAM
SETAPAK JAYA
53200 KUALA LUMPUR

Tel : 603-422 1000
Fax : 603-422 3000
E-Mail : rsig@pojaring.my
Attn : MR. JOSEPH TAN
MANAGER, INTERNATIONAL
MARKETING

Product Description:
PEWTER GIFTWARE



GIFT COMPANIES REGISTERED WITH MATRADE

SANLED SDN BHD

PLOT 540, LRG. PERUSAHAAN 6A
KAWASAN PERINDUSTRIAN PERAI
13600 PERAI
PULAU PINANG

Tel : 604-390 7001
Fax : 604-390 6998
Attn : MR. KHOO YU JIN
GENERAL MANAGER

Product Description:

STATIONERY & GIFT PRODUCTS

SARAKRAF SDN BHD

9TH FLOOR, MENARA SEDC
PO BOX 400, JLN. TUANKU ABD. RAHMAN
931000 KUCHING
SARAWAK

Tel : 082-258 771 / (250 771)
Fax : 082-252 771
Attn : MR. GERALD GOH/MICHAEL THEN
MANAGER

Product Description:

GIFT ITEMS/HANDICRAFT/ INTERIOR DECOR.

SELBERAN JEWELRY SDN BHD (see page 22)

4, JALAN USAHAWAN EXAM
SETAPAK JAYA
53200 KUALA LUMPUR

Tel : 603-423 1866
Fax : 603-421 2860
Attn :

Product Description:

18K JEWELRY (DIAMONDS & GEMSTONES)

SEVENSUNS SDN BHD

NO. 6, JALAN PIS 11/3, BANDAR SUNWAY
46150 PETALING JAYA
SELANGOR

Tel : 603-737 2563
Fax : 603-737 2553
Attn : MR. LU KE NG BOON SAI
PRODUCT DEVELOPMENT
MANAGER

Product Description:

GIFT LAMPS

SIEW CHEONG CO (M) SDN BHD

16 6 & M, JLN. PANDAN INDAH 4/33
PANDAN INDAH
55100 KUALA LUMPUR

Tel : 603-493 6663
Fax : 603-493 0313
E-Mail : scsiew@tm-nl.net.my
Attn : MS. LIJEW LEE LEE
FINANCE DIRECTOR

Product Description:

WOODEN GIFT & PREMIUM ITEMS

SWEET TAPE ENTERPRISE (M) SDN BHD

LOT 1812, BUKIT BELIMBING
JALAN BALAKONG
43300 SERI KEMBANGAN
SELANGOR

Tel : 603-961 5188
Fax : 603-961 5155
E-Mail : swectape@tm.net.my
URL : www.swectape.asiaep.com
Attn : MR. TOH SUI BEE
MANAGING DIRECTOR

Product Description:

DECORATIVE/GIFT WRAPPING RIBBON/MATERIAL.

TENMOKU POTTERY (M) SDN BHD (see page 23)

NO. 23, JALAN INDUSTRI BATU CAVES 1/1
TAMAN PERINDUSTRIAN BATU CAVES
68100 BATU CAVES
SELANGOR

Tel : 603-687 5808
Fax : 603-687 5893
E-Mail : tenmoku@tarine.po.my
Attn : MS. OON CHOOI HONG
EXECUTIVE DIRECTOR

Product Description:

CERAMIC (WALL, VASE & TABLE), ORNAMENTS

TTI SINARAN (M) SDN BHD

122, JALAN TASEK TIMUR, TAMAN TASEK INDRA
31400 IPOH
PERAK DARUL RIDZUAN

Tel : 605-548 7068/9/6770
Fax : 605-548 6771
E-Mail : tti@po.jaring.my
Attn : MRS. BETTY CHEE MUI ING
PENGARAH URUSAN

Product Description:

CERAMIC STONEWARE - TEAPOT

UNILON PACKAGING SDN BHD (see page 24)

PLOT 468 & 482 MKL JLN. PERUSAHAAN BARU
PRAI INDUSTRIAL ESTATE
13600 PRAI
PULAU PINANG

Tel : 601-399 9539 / 390 1501/2/3
Fax : 604-399 9540
E-Mail : unilon@unpph.com
URL : http://www.unpph.com.my
Attn : MR. RICKY TAN SOO HUAT
MANAGING DIRECTOR

Product Description:

OFFSET PRINTED GIFT BOX / CARDBOARD BOX

ZATFEE (M) SDN BHD

LOT 16, JALAN KUANG BULAN
TAMAN KEPONG
52100 KUALA LUMPUR

Tel : 603-634 1225
Fax : 603-636 7145
E-Mail : fatmasek@tm.net.my
Attn : MRS. LILY LEE
DEPUTY GENERAL
MANAGER

Product Description:

PEWTERWARE

ZEQ HOLDINGS SDN BHD (see page 25)

JALAN J9, PHASE 6, TAMAN MELAWATI
53100 KUALA LUMPUR

Tel : 603-408 6840/0810
Fax : 603-406 9084
E-Mail : edizeq@tm.net.my
URL : www.hummi.com/zeq
Attn : MR. MOHD ROSLI BIN
ABDUL AZIZ
MANAGING DIRECTOR

Product Description:

GIFT PRODUCTS, GLASS ETCHING PANELS
-BU II DING, INTERIOR GLASS ETCHING,
SOUVENIR CRAFT.

ZHULIAN GOLDCRAFT SDN BHD (see page 26)

PLOT 41, BAYAN LEPAS, INDUSTRIAL ESTATE PHASE IV
11900 PENANG
MALAYSIA

Tel : 604-641 2020
Fax : 604-642 5989/ 642 5900
E-Mail : info@zhulian.po.my

Product Description:

SILVER JEWELLERY



MATRADE INTERNATIONAL NETWORK

AFRICA

JOHANNESBURG, SOUTH AFRICA

Dunkeld Place
12 North Road
Dunkeld West 2196
Johannesburg
South Africa
Tel : 27-11-4425649
27-11-4423316
Fax : 27-11-8802458
E-Mail : matrade@cis.co.za

NAIROBI, KENYA

Malaysian Government Trade Commission
4th Floor, Eagle House
Kimathi Street
P.O. Box 48916
Nairobi
Kenya
Tel : 254-2-229724
254-2-229725
Fax : 254-2-340376
E-mail : matradenbi@form-net.co

ASIA

BEIJING, CHINA

Embassy of Malaysia
Trade Section
13 Dongzhimenwai Dajie
San Li Tun
100600 Beijing
People's Republic of China
Tel : 86-10-65324468
Fax : 86-10-65322849
Telex : 22122 MAPEK CN
Cable: MALAWAKIL, PEKING
E-Mail : mstcbeic@public.east.cn.net.

HONG KONG

The Consulate General of Malaysia
Trade Section
Ground Floor, Malaysia Building
47-50 Gloucester Road
Wanchai
Hong Kong
Administrative Region of The People Republic of China
Tel : 852-2-5278273
Fax : 852-2-8042866
E-Mail : matradhk @ netvigator.com

HO CHI MINH CITY, VIETNAM

Consulate General of Malaysia
53 Nguyen Dinh Chieu Street
3rd District
Ho Chi Minh City
Vietnam
Tel : 84-88299023
84-88293132
Fax : 84-88231882
Telex : VT 813028 MALHCM
E-Mail : matradevn@bdvn.vnd.net

REPUBLIC OF SINGAPORE

MATRADE (Singapore)
100 Beach Road
#33-01/03 Shaw Towers
Singapore 189702
Tel : 02-3922238
Tel : 02-3922129 (direct line)
Fax : 02-3922239
E-Mail : matrade@mbox2.singnet.com.sg

SEOUL, SOUTH KOREA

Embassy of Malaysia
Commercial Section
2nd Floor, 4-1 Hannam-dong
Yongsan-ku, Seoul
South Korea
Tel : 82-2-7953210, 82-2-7959203
82-2-7953032, 82-2-7947205
82-2-7940349
Fax : 82-2-7927746
E-mail : tesseoul@ktnet.co.kr

TAIPEI, TAIWAN

Malaysian Friendship & Trade Centre
Trade Section
10F-D, Hung Kuo Building
167 Tun Hwa North Road
Taipei
Taiwan
Tel : 886-2-25452260
Fax : 886-2-27181877
E-mail : tetaipei @ms9.hinet.net



MATRADE INTERNATIONAL NETWORK

TOKYO, JAPAN

Malaysia External Trade Development Corporation
1st Floor, Ginza Showadori Bldg.
8-14-14, Ginza, Chou-ku
Tokyo 104-0061
Japan
Tel : 81-3-35440712
81-3-35440713
Fax : 81-3-35440714
E-Mail : matradet@ari.bekkoamc.ne.jp

AUSTRALIA

SYDNEY, AUSTRALIA

Malaysian Trade Commission (MATRADE)
Level 4, Malaysia Airlines Building
16 Spring Street
Sydney NSW 2000
Australia
Tel : 61-2-92522270
61-2-92522285
Fax : 61-2-92522285
E-mail : tcsydney@ozemail.com.au

EUROPE

COLOGNE, FEDERAL REPUBLIC OF GERMANY

Embassy of Malaysia (Trade Section)
Malaysian Trade Commission
Roxel Haus, 6. Etage
Dompropst-Ketzer-Str. 1-9
50667 Cologne
Federal Republic of Germany
Tel : 49-221-124009
49-221-124000
Fax : 9-221-1390416
E-Mail : matradeccn@vossnet.de

LONDON, UNITED KINGDOM

MATRADE
Malaysian Trade Commission
3rd & 4th Floor
17 Curzon Street
London W1Y 7FE
United Kingdom
Tel : 44-171-4994644
44-171-4994597
Fax : 44-171-4994597
E-Mail : matrade@dircon-co.uk

MILAN, ITALY

Consulate of Malaysia
5th Floor, Via Vittor Pisani 31
20124 Milano
Italy
Tel : 390-2-66981886, 390-2-66981839
Fax : 390-2-6702872
E-Mail : matrademi@netitalia.it

MOSCOW, RUSSIA

Embassy of Malaysia (Trade Section)
Mosfilmovskaya Ulitsa 50
Moscow
Russia
Tel : 7-095-1471514
7-095-1471523
Fax : 7-095-1436043
Telex : 413478 MALAY SU
E-Mail : mtdemos@netclub.ru

PARIS, FRANCE

Trade Commissioner
Service Commercial De Malaisie
Ambassade De Malaisie
90, Avenue des Champs Elysees
75008 Paris
France
Tel : 33-1-40760000
Fax : 33-1-40760001
E-Mail : teparis@club-internet.fr

ROTTERDAM, NETHERLANDS

MATRADE
Embassy of Malaysia
Commercial Section
1st Floor, MTDCR Building
Innsbruckweg 226
3047AH Rotterdam
The Netherlands
Tel : 31-10-4627759
31-10-4627349
Fax : 31-10-4627349
E-mail : info@matrade.nl



MATRADE INTERNATIONAL NETWORK

NORTH AMERICA

LOS ANGELES, USA

Consulate General of Malaysia
Commercial Section
550 South Hope Street, Suite 400
Los Angeles, CA 90071
USA
Tel : 1-213-8929034
Fax : 1-213-9559142
E-Mail : matradela@aol.com

NEW YORK, USA

Consulate General of Malaysia
Commercial Section
313 East 43rd Street
New York, NY 10017
USA
Tel : 1-212-6820232
Fax : 1-212-9831987
E-Mail : matradeny@aol.com

SOUTH AMERICA

SANTIAGO, CHILE

Agregado Comercial de Malasia en Chile
Corporacion de Desarrollo de Comercio Exterior de Malasia
Malaysia External Trade Development Corporation
Oficina Comercial de Malasia, Embajada de Malasia
Avda. Tajamar 183, Oficina 302 - Las Condes
Santiago
Chile
Tel : 56-2-2339844, 56-2-2342847
Fax : 56-2-23342652
E-mail : matratc@emet.net

SAO PAULO, BRAZIL

Embassy of Malaysia
(Trade Office)
Avenida, Paulista 1776-19
Andar-A, CEP: 01310
Sao Paulo SP
Brazil
Tel : 55-11-2852542
55-11-2852966
Fax : 55-11-2833903
Tlx : 1137893 EMBA BR
E-Mail : matradesp@trycomm.com.br

WEST ASIA

DUBAI, UNITED ARAB EMIRATES

Consulate General of Malaysia
Ground & Mezz. Floors
Al-Moosa Tower
Shaik Zayed Road
P.O. Box 4598
Dubai
United Arab Emirates
Tel : 971-4-319994
971-4-319995
Fax : 971-4-313474
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